



# 100+ Reasons Why You Joined MBPA/MFBA

#### Valuing over \$50,000 in business savings, a member of MBPA is entitled to the following services. Participating in one or more of these programs could save you more than your annual dues:

- ✓ 101 Best and Brightest Companies to Work For Conferences
- ✓ Accidental Death & Dismemberment Program
- ✓ Apple Store Discounts
- ✓ BCBSM Enrollment/Changes Processing Same Day
- ✓ BCBSM Exclusive Riders Usually Only for Large Employers
- ✓ Blue Care Network HMO
- ✓ Blue Cross Blue Shield of Michigan Health and Dental
- ✓ Blue Cross Blue Shield of Michigan Vision, Prescription Drug
- ✓ Business and Legislative Forum Conference
- ✓ Business Networking Events
- ✓ Business Plan Assistance
- ✓ Business Start-up Assistance
- ✓ Car Leasing and Purchasing Programs
- ✓ Car Rental Discounts
- ✓ COBRA Administrations Starting at \$25 Per Month
- ✓ Comcast Business Class Voice, Internet and TV
- ✓ Community Volunteer Opportunities
- ✓ Complimentary HR Answerlink Software
- ✓ Corp! Magazine Advertising Discounts
- ✓ Corp! Magazine Subscription
- ✓ Corp! Magazine's Salute To Diversity Event
- ✓ Credit Card Processing Discounts
- ✓ Customized Member Networking Lists
- ✓ Davenport University Discounts
- ✓ Debt Collection for Unpaid Invoices
- ✓ Employment Law Hotline
- ✓ Exclusive Advertising Discounts
- ✓ Exhibit Booth Opportunities at Networking Events
- ✓ Facilitated Networking for Members
- ✓ Fishing Charter Outings for Members
- ✓ Flexible Spending Account Administration
- ✓ FMLA Program Discount
- ✓ Free \$15K Accidental Death and Dismemberment Coverage
- ✓ Free Accounting Advice from Other Members
- ✓ Free Health Reimbursement Arrangement Documents
- ✓ Free Health Savings Bank Accounts
- ✓ Free Legal Advice from Other Members
- ✓ Free One-on-One Coaching
- ✓ Free Section 125s: LTD, STD, Health, Dental, Vision, HSA
- $\checkmark$  Free Summary Plan Descriptions: LTD, STD, Health, Dental, Vision
- ✓ Gasoline Rebates
- ✓ Golf Outings throughout the state
- Google Adword Discount
- ✓ Group Life Insurance Program

- ✓ Health Care Cost Savings Updates
- ✓ Health Reimbursement Arrangements Administration Discount
- ✓ Health Savings Account Administration
- ✓ Health Savings Account High Deductible Plans
- ✓ Healthy Blue Living Products
- ✓ Home, Auto, and Travel Loss Protection
- ✓ Hotel Discounts
- ✓ Identity Theft Protection (business and personal)
- ✓ Inspirational Business Materials, Movies, Books
- ✓ Job Placement Services
- ✓ Key Gap Deductible Insurance
- ✓ Legislative Lobbying and Updates
- ✓ Legislative Spotlight
- ✓ Legislative Reception
- ✓ Member Emergency Response Coalition
- Member Needs Communications
- ✓ Members Helping Members Discount Directory
- ✓ Members News and Business Opportunities
- ✓ Membership Newsletters and Eblasts to keep you up to date
- ✓ Metro Detroit Youth Day Founders
- ✓ Michigan Youth Appreciation Foundation Scholarship Program
- ✓ Mortgage Discounts
- ✓ MyBlue Individual and Family Coverage
- ✓ Networking Opportunities Statewide
- ✓ New Business Start up Assistance
- ✓ Office Supply Savings Up to 47% Off
- ✓ Payroll Processing Discounts
- ✓ Personal Member Service Representative
- Pre-employment Background Screening Program
- ✓ Proactive Customized Service from Your Membership Representative
- ✓ Product and Services on Trade
- ✓ Proprietary Networking Program to Drive New Business to Members
- ✓ Short Term and Long Term Disability Program
- ✓ Statewide Seminars
- ✓ Social Mixers throughout the state
- ✓ Strategic Plan Assistance
- ✓ Tax Legislation Lobbying
- ✓ Technology solutions by members
- ✓ Travel Discounts
- ✓ User Friendly Web Site with Customized Tools for Members
- ✓ Wellco's Wellness ROI Systems
- ✓ Women and Leadership Conference
- ✓ Workshops
- ✓ Visit our websites to see all 100+ programs for members!

### Let us Make Your Business Better, contact us at:

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## Financial Savings Programs

As a Member, you have access to over 100 programs that could provide thousands of dollars in potential savings. You are part of an organization that is making things happen in Michigan. Whether it is taking part of our health care program, our exclusive networking programs or our various member discounts we offer personalized service to your specific business needs. Here are some highlights, but not all, of the financial savings programs we provide:



## Facilitated Networking

For years our Association has set the standard for quality events that promote learning the best business practices and fostering important networking between its members and others. The following are just a few of our top events.

#### Women & Leadership in the Workplace Annual Conference & Awards Luncheon

Honoring women for distinguished leadership, informative workshops, keynotes, and networking opportunities.

#### 101 Best & Brightest Companies to Work For - Southeast & West Michigan

Recognition of excellence program for leading businesses who have excelled in human resources Best Practices.

#### Legislative Reception - Lansing

Network with many government officials to discuss important business issues.

#### Metro Detroit Youth Day

Bringing together thousands of Metro Detroit young people (ages 8 to 15) to enjoy games, contests, speakers, sports clinics, free lunch, entertainment, and the awarding of scholarships.

#### Michigan Business & Legislative Forum

This event brings legislators and business people together to create dialogues about critical public policy issues in Michigan.







